

# ARGUS Developer

## 1 Day Standard Classroom Training – APAC

ARGUS Developer is the real estate development appraisal software solution in use by thousands of owners, developers, brokers, advisors and financial institutions involved in property development. Developer combines cutting-edge technology with a simple user interface to make any level of development analysis easy. Its flexibility allows all forms of real estate including commercial, residential, retail, office, hotel, industrial, land development and combination for mixed-use developments.

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### Morning Session

- Introduction to ARGUS Developer
- Interface and Project Start Up
- KPI Dashboard Templates
- Timescale & Staging
- Creation of Multiple Stages
- Definition Tab – Unit Sales
- Definition Tab – Multi-Unit Sales
- Land & Acquisition Costs
- Construction Costs – Contingency
- Project Cash Flow
- Retail Stage – Capitalised Rent
- Rent Tab
  - Inflation and Growth
  - Specific Rent Profile
  - Fixed Non-Recov. Cost
  - Leasing Commission Profile
- Turnover Rent
- Lease Tab
- Rent Capitalisation
- Land & Acquisition – Retail

### Afternoon Session

- Operated Assets – Hotel
- Occupancy and Rates
- Operating Revenues/Expense Tab
- Summary Report
- Structured Finance
- Entry of Sources, Rates and Fees
- Performance Measures
- Finance Reports
- Sensitivity Analysis
- Residual Target Mode
- Other Useful Features
- Optional Case Studies
  - Shark Bay Apartments
  - Aveo City Centre
  - Southbank Residences
- Review Questions